Tar River Transport LLC (fictional sample)

Monthly Profit Report | September 2026

Prepared by Kingpin Fleet | Profit analytics for carriers

NET PROFIT	PROFIT PER MILE	BREAK-EVEN RATE (COST/MILE)	REVENUE PER MILE
$16,215	**$0.21**	**$2.03**	**$2.24**
+$2,980 vs. last month (better)	+$0.04 vs. last month (better)	-$0.01 vs. last month (better)	+$0.02 vs. last month (better)
+$14,061 vs. Month 0 (better)	+$0.18 vs. Month 0 (better)	-$0.06 vs. Month 0 (better)	+$0.12 vs. Month 0 (better)

OPERATING RATIO	DEADHEAD	FLEET MPG	LOWEST CASH AHEAD
90.5%	**10.4%**	**6.7**	**$59,331**
-1.5% vs. last month (better)	-0.2% vs. last month (better)	+0.1 vs. last month (better)	Above your $40,000 buffer
-8.1% vs. Month 0 (better)	-4.4% vs. Month 0 (better)	+0.3 vs. Month 0 (better)	Next 13 weeks

WHAT WE FOUND THIS MONTH

1. Best month since you started: $16,200 net, $0.21 per mile on a $2.03 break-even. Every 5 cents of rate is worth about $3,800 a month.

2. Truck 106 (2016 ProStar) lost about $4,000 after overhead: $8,000 in repairs, 5 days in the shop, 5.8 MPG. Time to price a replacement.

3. Spot loads net only $1.66 per total mile and contribute 13 cents a mile, vs. $1.04 from Neuse Valley. Keep replacing them with backhauls.

4. Piedmont pays in 45 days, so it gets factored - about $1,080 in fees this month. Ask for 30-day or quick-pay terms.

5. Coastal Plains is now 37% of revenue and owes you $54,000. Lowest cash in 13 weeks is about $59,000 (week 5) - above your buffer, but don't let one customer get bigger.

YOUR TRUCKS

Truck	Miles	Profit / Mile	Rating
101 Marcus Hill	10,265	$0.39	Strong
102 Dana Brooks	10,290	$0.38	Strong
103 Luis Ortega	10,060	$0.03	Weak
104 Tim Faircloth	10,030	$0.25	Caution
105 Kevin Shaw	10,075	$0.43	Strong
106 Ray Lindsey	6,540	($0.61)	Weak
107 Andre Price	9,620	$0.39	Strong
108 Sam Whitley	9,430	$0.15	Caution

YOUR CUSTOMERS

Customer	Rev / Mile	Share	Rating
Coastal Plains Foods	$2.41	36.9%	Strong
Piedmont Building Supply	$2.07	21.1%	Weak
Neuse Valley Paper	$2.56	13.0%	Strong
Sandhills Distribution	$2.22	13.5%	Caution
Carolina Coast Beverage	$2.26	5.5%	Caution
Spot Market (Load Boards)	$1.66	10.1%	Weak

RESULTS SO FAR

Changes you've made are adding about $3,510 a month - 6.4x the monthly fee.

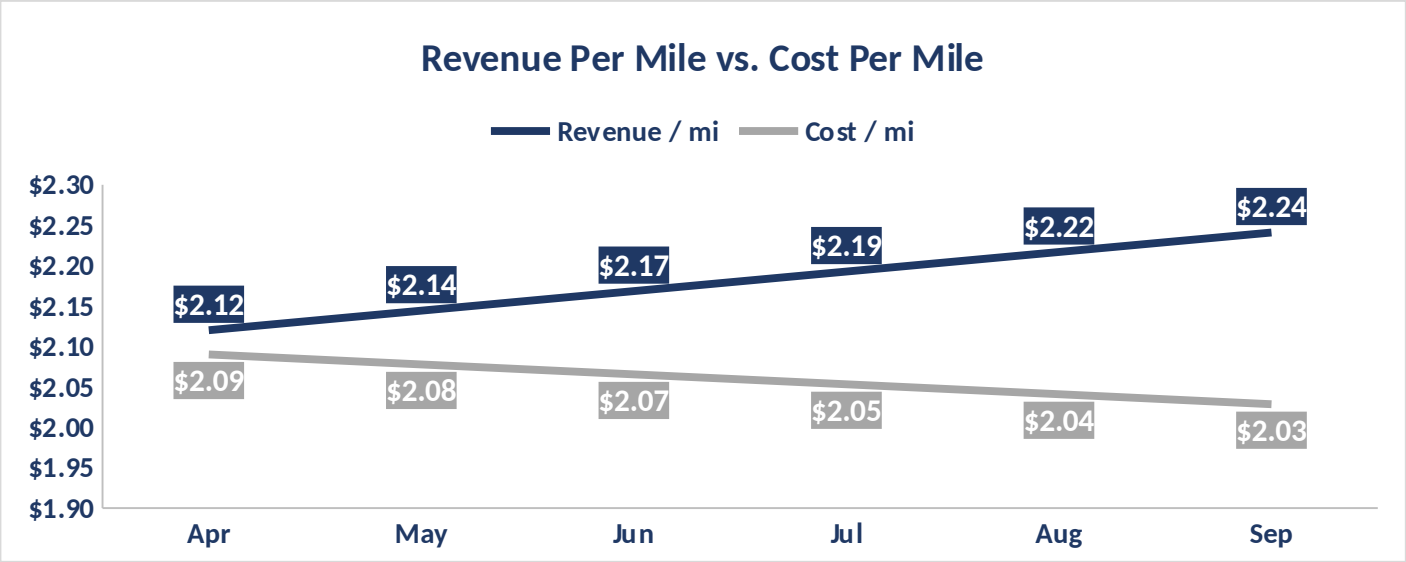
Value captured since you started: $12,020 vs. $3,250 in fees. Still on the table: about $4,480 a month.

Ratings compare your numbers to benchmarks for small fleets. Prepared from records you provided; not audited, reviewed, or compiled.

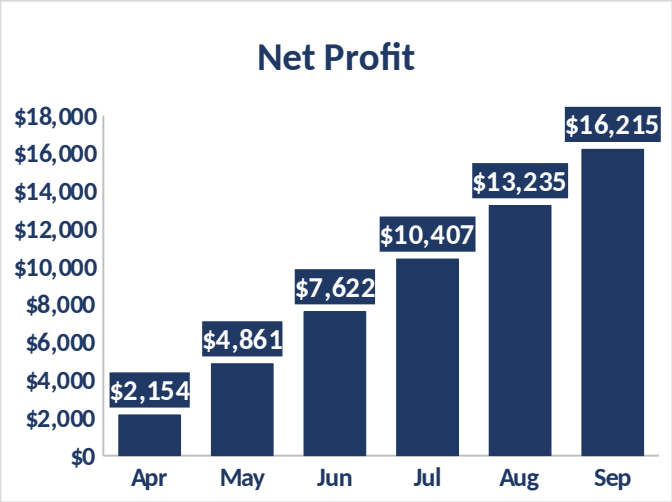
This is a management report, not tax, legal, or lending advice.

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ARE WE MAKING MONEY?

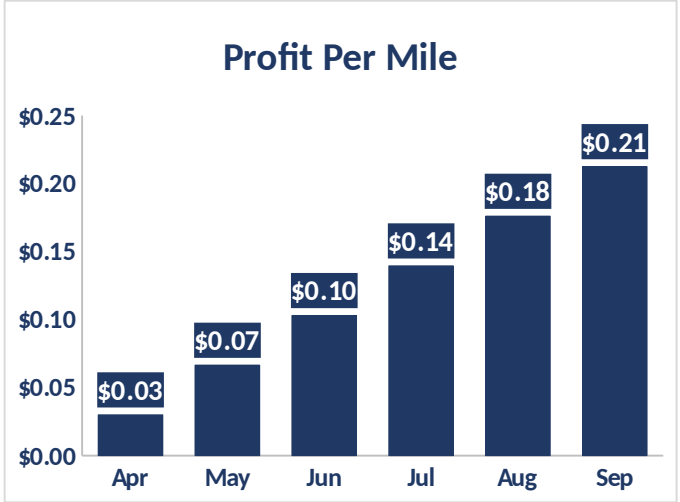
Last 6 months, through September 2026



In September you earned $2.24 and spent $2.03 per mile - a profit gap of $0.21 per mile. In August the gap was $0.18.



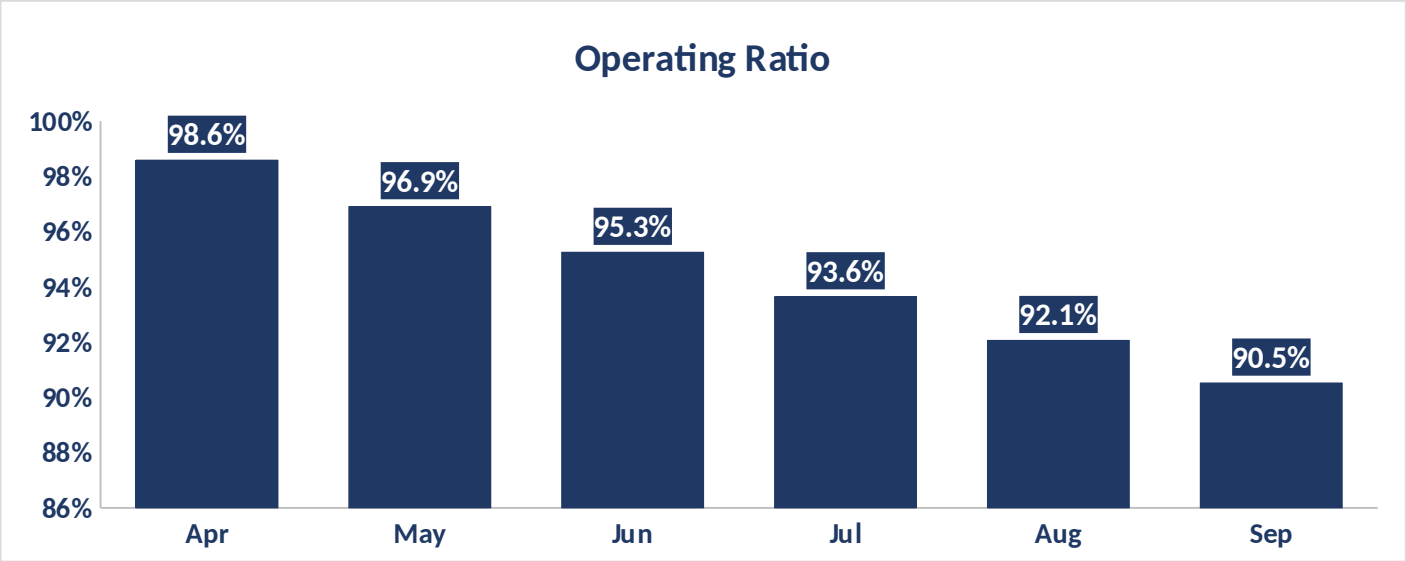
Up $2,980 from August, the best month of the last six.



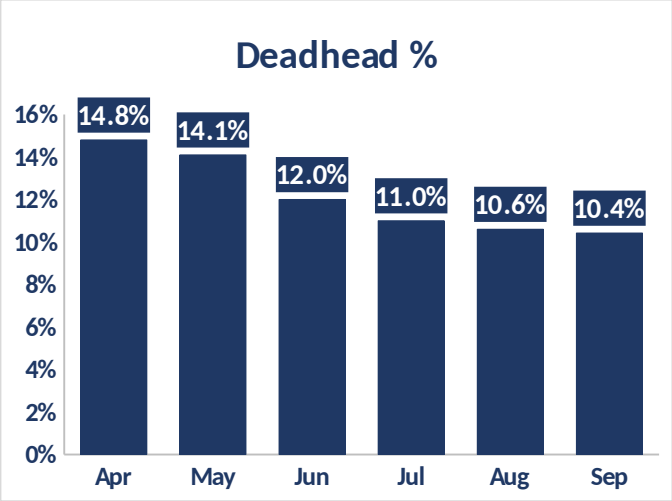
$0.21 profit on every mile, up $0.04 from August.

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HOW EFFICIENTLY ARE WE RUNNING?

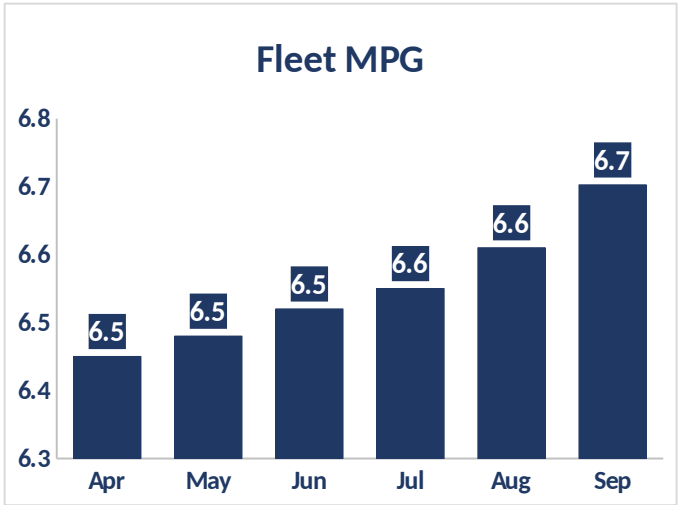
Last 6 months, through September 2026



90.5% of every revenue dollar went to costs, down 1.5 points from August (better). Lower is better; 90% or below is strong.



10.4% of miles ran empty, down 0.2 points from August. Target: 10% or less.



6.7 MPG, up 0.1 from August. Each extra 0.1 MPG saves about $639 a month in fuel.